FUNDING COMMITMENT REPORT Billed Entity Name: HENRICO COUNTY SCHOOL DISTRICT BEN: 126514

Funding Year: 2008

Comment on RAL corrections: The applicant did not submit any RAL corrections.

Form 471 Application Number: 607894 Funding Request Number: 1707486 Funding Status: Funded

Category of Service: Telecommunications Service Form 470 Application Number: 425760000463192

SPIN: 143001422
Service Provider Name: Verizon Virginia Inc.
Contract Number: VA-040801-VERV
Billing Account Number: 000709393742899
Multiple Billing Account Numbers: N
Service Start Date: 07/01/2008
Service End Date: N/A
Contract Award Date: 09/02/2004
Contract Expiration Date: 06/30/2009
Site Identifier: 16041893
Number of Months Recurring Service Provided in Funding Year: 12
Annual Pre-discount Amount for Eligible Recurring Charges: \$17,133.96
Annual Pre-discount Amount for Eligible Non-recurring Charges: \$.00
Pre-discount Amount: \$17,133.96
Discount Percentage Approved by the USAC: 52%
Funding Commitment Decision: \$8,909.66 - FRN approved; modified by SLD
Funding Commitment Decision Explanation: MRI: The establishing Form 470 Application
Number was changed at the request of the applicant.

FCDL Date: 02/03/2009
Wave Number: 038
Last Allowable Date for Delivery and Installation for Non-Recurring Services: 09/30/2009

EXHIBIT A Actual RFP Scoring Process

Bid #05-7788-11SW

Hi-Speed Internet Access

First Round Scoring with Price 20 Percent

		0		
Committee Member	Sprint	Verizon	TelCove	Christopher Comm
April Lucy	200	780	765	680
Lloyd Brown	195	830	745	585
Michael Hubbard	325	820	725	710
Paul Kolmetz	120	780	800	
TOTALS	840	3210		455
	840	3210	3035	2430

	Rankings	Score
Verizon	1	3210
TelCove	2	3035
Christopher Communication	3	2430
Sprint	4	840

Bid #05-7788-11SW

Hi-Speed Internet Access

Second Round Scoring with Price 20 Percent

Committee Member	Verizon	TelCove
April Lucy	780	765
Lloyd Brown	830	800
Michael Hubbard	830	820
Paul Kolmetz	785	660
TOTALS	3225	3045

	Rankings	Score
Verizon	1	3225
TelCove	2	3045

EXHIBIT B Actual RFP Scoring Sheets

- 1. First Round of scoring with Price 20 percent.
- 2. Second Round of scoring with Price 20 percent

Request for Proposal #05-7788-11SW

Project: ANNUAL CONTRACT, HIGH SPEED INTERNET ACCESS HENRICO COUNTY PUBLIC SCHOOLS

Firm :

Committee Member _

Criteria	Weight	Score	Sub- Total
 Functional Requirements Extent to which the proposal meets the RFP's functional requirements Compliance with the RFP's technical requirements Extent of modifications required to meet requirements 	25	0	0
Implementation Services Project Approach Project Plan and Schedule Project Management Integration Current Workload and ability to complete required work within HCPS schedule	25	0	0
Experience and Qualifications of Firm • Financial Stability of Firm • References	15	0	0
Experience and Qualifications of Proposed Staff • Team organization	10	0	0
Price Monthly base price Scalability Cost of additional and redundant bandwidth	20	/0	200
Quality of proposal submission/oral presentations	5	0	0
GRAND TOTAL	100		200

Legend:

Outstanding 10 points

Adequate to Good 6-8 points

Marginally Acceptable 3-4 points

Unacceptable 0 points

There is no 9, 5, 1, or 2 Multiply score by weight to obtain sub-total for criteria. Add up sub-total to obtain grand score.

* Criteria and weights are customizable.

Only a quote was submitted.

Request for Proposal #05-7788-11SW

Project: ANNUAL CONTRACT, HIGH SPEED INTERNET ACCESS HENRICO COUNTY PUBLIC SCHOOLS
Firm Venzon

Firm

Committee Member April

Criteria	Weight	Score	Sub- Total
 Functional Requirements Extent to which the proposal meets the RFP's functional requirements Compliance with the RFP's technical requirements Extent of modifications required to meet requirements 	25	8	200
Implementation Services Project Approach Project Plan and Schedule Project Management Integration Current Workload and ability to complete required work within HCPS schedule	25	8	200
Experience and Qualifications of Firm Financial Stability of Firm References	15	8	120
Experience and Qualifications of Proposed Staff • Team organization	10	8	80
Price Monthly base price Scalability Cost of additional and redundant bandwidth	20	7	140
Quality of proposal submission/oral presentations	5	8	40
GRAND TOTAL	100	×	780

Legend:

Outstanding 10 points

Adequate to Good 6-8 points

Marginally Acceptable 3-4 points

Unacceptable 0 points

There is no 9, 5, 1, or 2 Multiply score by weight to obtain sub-total for criteria. Add up sub-total to obtain grand score.

Request for Proposal #05-7788-11SW

Project: ANNUAL CONTRACT, HIGH SPEED INTERNET ACCESS HENRICO COUNTY PUBLIC SCHOOLS

Tel Cove Firm ___

Committee Member April Lucy

Criteria	Weight	Score	Sub- Total
Functional Requirements	25		
 Extent to which the proposal meets the RFP's functional requirements 		8:	200
 Compliance with the RFP's technical requirements Extent of modifications required to meet requirements 			
Implementation Services	25		
Project Approach			
Project Plan and Schedule		7	175
Project Management	1	ł	1,5
 Integration 	i i		i
 Current Workload and ability to complete required work within HCPS schedule 			
Experience and Qualifications of Firm	15	0	
Financial Stability of Firm		8	/20
References			
Experience and Qualifications of Proposed Staff	10	7	70
Team organization			,,,
Price .	20		
 Monthly base price 		8	160
Scalability		٥	100
 Cost of additional and redundant bandwidth 			
Quality of proposal submission/oral presentations	5	8	40
GRAND TOTAL	100	X	765

Legend:

Outstanding 10 points

Adequate to Good 6-8 points

Marginally Acceptable 3-4 points

Unacceptable 0 points

There is no 9, 5, 1, or 2 Multiply score by weight to obtain sub-total for criteria. Add up sub-total to obtain grand score.

Firm Christopher Communications

Committee Member April Lucy

Criteria	Weight	Score	Sub- Total
 Functional Requirements Extent to which the proposal meets the RFP's functional requirements Compliance with the RFP's technical requirements Extent of modifications required to meet requirements 	25 20	7	175 140
 Implementation Services Project Approach Project Plan and Schedule Project Management Integration Current Workload and ability to complete required work within HCPS schedule 	25 20	7	#5 140
Experience and Qualifications of Firm Financial Stability of Firm References	15	,6	90
Experience and Qualifications of Proposed Staff Team organization	10	8	80
Price Monthly base price Scalability Cost of additional and redundant bandwidth	20 3>	6	120
Quality of proposal submission/oral presentations	5	8	40
GRAND TOTAL	100	X	. 680
	*		470

Legend:

Outstanding 10 points

Adequate to Good 6-8 points

Marginally Acceptable 3-4 points

Unacceptable 0 points

There is no 9, 5, 1, or 2 Multiply score by weight to obtain sub-total for criteria. Add up sub-total to obtain grand score.

* Criteria and weights are customizable.

Exhibit 3-2.

Page 24 0

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EVALUATION SHEET

Request for Proposal #05-7788-11SW

Project: ANNUAL CONTRACT, HIGH SPEED INTERNET ACCESS HENRICO COUNTY PUBLIC SCHOOLS

Firm Spaint

Committee Member ___

	<u>Legend:</u>
ib- tal	Outstanding 10 points
)	Adequate to Good 6-8 points
5	Marginally Acceptable 3-4 points
	Unacceptable 0 points
)	
<u> </u>	There is no 9, 5, 1, or 2 Multiply score by weight to obtain sub-total for criteria.
O	Add up sub-total to obtain grand score.
>	 Criteria and weights are customizable.
<u></u>	

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Exhibit

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JAN-12-2006

Criteria	Weight	Score	Sub- Total
 Functional Requirements Extent to which the proposal meets the RFP's functional requirements Compliance with the RFP's technical requirements Extent of modifications required to meet requirements 	25	0	0
Implementation Services Project Approach Project Plan and Schedule Project Management Integration Current Workload and ability to complete required work within HCPS schedule	25	3	75
Experience and Qualifications of Firm Financial Stability of Firm References	15	Ð	0
Experience and Qualifications of Proposed Staff • Team organization	10	0	O
Price Monthly base price Scalability Cost of additional and redundant bandwidth	20	Ö	120
Quality of proposal submission/oral presentations	5	0	0
GRAND TOTAL	100	9	195

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EVALUATION SHEET

Request for Proposal #05-7788-11SW

Project: ANNUAL CONTRACT, HIGH SPEED INTERNET ACCESS HENRICO, COUNTY PUBLIC SCHOOLS

VERÍZON

Committee Member Lly o Brun

Criteria	Weight	Score	Sub- Total
Functional Requirements Extent to which the proposal meets the RFP's functional requirements Compliance with the RFP's technical requirements Extent of modifications required to meet requirements	25	8	200
Implementation Services Project Approach Project Plan and Schedule Project Management Integration Current Workload and ability to complete required work within HCPS schedule	25	8	200
Experience and Qualifications of Firm Financial Stability of Firm References	15	10	150
Experience and Qualifications of Proposed Staff Team organization	10	8	80
Price Monthly base price Scalability Cost of additional and redundant bandwidth	20	8	160
Quality of proposal submission/oral presentations	5	B	40
GRAND TOTAL .	100	50	830

TECHNOLGY

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Legend:

Outstanding 10 points

Adequate to Good 6-8 points

Marginally Acceptable 3-4 points

Unacceptable 0 points

There is no 9, 5, 1, or 2 Multiply score by weight to oblain sub-total for criteria. Add up sub-total to obtain grand score.

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EVALUATION SHEET

Request for Proposal #05-7788-11SW

Project: ANNUAL CONTRACT, HIGH SPEED INTERNET ACCESS HENRICO COUNTY PUBLIC SCHOOLS

Firm Tel Cove

Committee Member Llay O Brown

Criteria	Weight	Score	Sub- Total
 Extent to which the proposal meets the RFP's functional requirements Compliance with the RFP's technical requirements Extent of modifications required to meet requirements 	25	B	300
Implementation Services Project Approach Project Plan and Schedule Project Management Integration Current Workload and ability to complete required work within HCPS schedule	25	7	175
Experience and Qualifications of Firm • Financial Stability of Firm • References	15	6	90
Experience and Qualifications of Proposed Staff • Team organization	10	8	80
Price Monthly base price Scalability Cost of additional and redundant bandwidth	20	8	/60
Quality of proposal submission/oral presentations	5	3	40
GRAND TOTAL	100	45	745

Legend:

Outstanding 10 points

Adequate to Good 6-8 points

Marginally Acceptable 3-4 points

Unacceptable 0 points

There is no 9, 5, 1, or 2 Multiply score by weight to obtain sub-total for criteria. Add up sub-total to obtain grand score.

* Criteria and weights are customizable.

Exhibit B-1

JAN-12-2006

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EVALUATION SHEET

Request for Proposal #05-7788-11SW

Project: ANNUAL CONTRACT, HIGH SPEED INTERNET ACCESS
HENRICO COUNTY PUBLIC SCHOOLS
Firm Christophy Communications

Committee Member Llago Braz

Criteria	Weight	Score	Sub- Total
Functional Requirements • Extent to which the proposal meets the RFP's functional requirements • Compliance with the RFP's technical requirements	25	6	150
 Extent of modifications required to meet requirements Implementation Services Project Approach Project Plan and Schedule Project Management Integration Current Workload and ability to complete required work within 	25	8	200
HCPS schedule Experience and Qualifications of Firm Financial Stability of Firm References	15	3	45
101-5	10	3.	30
Experience and Qualifications of Proposed Start Team organization Price Monthly base price Scalability Cost of additional and redundant bandwidth	20	6	120
Quality of proposal submission/oral presentations .	5	80	40
GRAND TOTAL	100	34	585

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TECHNOLGY

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Legend:

Outstanding 10 points

Adequate to Good 6-8-points

Marginally Acceptable 3-4 points

Unacceptable 0 points

There is no 9, 5, 1, or 2 Multiply score by weight to obtain sub-total for criteria. Add up sub-total to obtain grand score.

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EVALUATION SHEET

Request for Proposal #05-7788-11SW

Project: ANNUAL CONTRACT, HIGH SPEED INTERNET ACCESS HENRICO CQUNTY PUBLIC SCHOOLS

SPRINT Firm

Committee Member MICHAEL HUBBARD

Criteria	Weight	Score	Sub- Tolal
Functional Requirements Extent to which the proposal meets the RFP's functional requirements	25	0	0
 Compliance with the RFP's technical requirements Extent of modifications required to meet requirements 		,	
Implementation Services Project Approach Project Plan and Schedule	25	3	75
 Project Management Integration Current Workload and ability to complete required work within HCPS schedule 		:	
Experience and Qualifications of Firm Financial Stability of Firm References	15	6	40
Experience and Qualifications of Proposed Staff : Team organization	10	0	0
Price Monthly base price Scalability Cost of additional and redundant bandwidth	20	8	160
Quality of proposal submission/oral presentations	5	0	Ö
GRAND TOTAL	100		325

Legend:

Outstanding 10 points

Adequate to Good 6-8 points

Marginally Acceptable 3-4 points

Unacceptable 0 points

There is no 9, 5, 1, or 2 Mulliply score by weight to obtain sub-total for criteria. Add up sub-lotal to obtain grand score.

* Criteria and weights are customizable.

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EVALUATION SHEET

Request for Proposal #05-7788-115W

Project: ANNUAL CONTRACT, HIGH SPEED INTERNET ACCESS HENRICO COUNTY PUBLIC SCHOOLS Firm VERIZON

Committee Member MICHAEL HUBBARD

Criteria .	Weight	Score	Sub- Total
Functional Requirements • Extent to which the proposal meets the RFP's functional	25	8	200
 requirements Compliance with the RFP's technical requirements Extent of modifications required to meet requirements 			
Implementation Services Project Approach Project Plan and Schedule	2 5	. 8	200
 Project Management Integration Current Workload and ability to complete required work within HCPS schedule 			
Experience and Qualifications of Firm Financial Stability of Firm References	15	10	150
Experience and Qualifications of Proposed Staff Team organization	10	10	100
Price Monthly base price Scalability Cost of additional and redundant bandwidth	20	6	120
Quality of proposal submission/oral presentations	5	10	50
GRAND TOTAL	100	-	820

Legend:

Outstanding 10 points

Adequate to Good 6-8 points

Marginally Acceptable 3-4 points

Unacceptable 0 points :

There is no 9, 5, 1, or 2 Multiply score by weight to obtain sub-total for criteria. Add up sub-total to obtain grand score.

* Criteria and weights are customizable.

Exhibit B-4

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EVALUATION SHEET

Request for Proposal #05-7788-11SW

Project: ANNUAL CONTRACT, HIGH SPEED INTERNET ACCESS HENRICO COUNTY PUBLIC SCHOOLS
Firm TELCOVE

Committee Member MICHAEL

C _T iteria	Weight	Score	Sub- Total
Functional Requirements	25	8	200
 Extent to which the proposal meets the RFP's functional requirements 		٠,	
Compliance with the RFP's technical requirements			
Extent of modifications required to meet requirements	-	·	
Implementation Services	25	6	150
Project Approach	, ,		
Project Plan and Schedule	' I		
 Project Management 			
 Integration 	į		
 Current Workload and ability to complete required work within HCPS schedule 	,		
Experience and Qualifications of Firm	15	7	105
Financial Stability of Firm	٠		_
References			 _
Experience and Qualifications of Proposed Staff	10	7	76
Team organization			
Price	20	8	1 60
 Monthly base price 			ļ
Scalability			ĺ
 Cost of additional and redundant bandwidth 		75	<u> </u>
Quality of proposal submission/oral presentations	5	8	40
GRAND TOTAL	100		725

Legend:

Outstanding 10 points

Adequate to Good 6-8 points

Marginally Acceptable 3-4 points

Unacceptable 0 points

There is no 9, 5, 1, or 2 Multiply score by weight to obtain sub-total for criteria. Add up sub-total to obtain grand score.

* Criteria and weights are customizable.

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EVALUATION SHEET

Request for Proposal #05-7788-11SW

Project: ANNUAL CONTRACT, HIGH SPEED INTERNET ACCESS HENRICO COUNTY PUBLIC SCHOOLS Firm CHRISTOPHER COM

Committee Member MICHREL HUBBARD

Criteria	Weight	Score	Sub- Total
Functional Requirements • Extent to which the proposal meets the RFP's functional requirements	25	8	200
 Compliance with the RFP's technical requirements Extent of modifications required to meet requirements 			
Implementation Services Project Approach Project Plan and Schedule Project Management	25	8	200
 Integration Current Workload and ability to complete required work within HCPS schedule 			:
Experience and Qualifications of Firm Financial Stability of Firm References	15	6	90
Experience and Qualifications of Proposed Staff Team organization	10	6	60
Price Monthly base price Scalability Cost of additional and redundant bandwidth	20	6	120
Quality of proposal submission/oral presentations	5	8	40
GRAND TOTAL	100		710

Legend:

Outstanding 10 points

Adequate to Good 6-8 points

Marginally Acceptable 3-4 points

Unacceptable 0 points

There is no 9, 5, 1, or 2 Multiply score by weight to obtain sub-total for criteria. Add up sub-total to obtain grand score.

* Criteria and weights are customizable.

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Request for Proposal #05-7788-11SW

Project: ANNUAL CONTRACT, HIGH SPEED INTERNET ACCESS HENRICO COUNTY PUBLIC SCHOOLS

SPRINT Firm

Committee Member PAUL KOLMETY

Crlleria	Weight	Score	Sub- Tolal
Functional Requirements Extent to which the proposal meets the RFP's functional requirements	25	0	D
 Compliance with the RFP's technical requirements Extent of modifications required to meet requirements 	977		
Implementation Services	25		
Project Approach			
Project Plan and Schedule	ľ	()	
Project Management			0
 Integration 			
 Current Workload and ability to complete required work within HCPS schedule 		en suerdy y	,
HCPS schedule Experience and Qualifications of Firm Financial Stability of Firm References	15	0	" <i>O</i>
Experience and Qualifications of Proposed Staff Team organization	10	0	D
Price Monthly base price Scalability Cost of additional and redundant bandwidth	20	6	120
Quality of proposal submission/oral presentations	5	0	D
GRAND TOTAL	100		120

Legend:

Outstanding 10 points

Adequate to Good 6-8 points

Marginally Acceptable 3-4 points

Unacceptable 0 points

There is no 9, 5, 1, or 2 Multiply score by weight to obtain sub-total for criteria. Add up sub-total to obtain grand score.

* Criterla and weights are customizable.

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HCPS TECH SERVICE

10/23/2005

Request for Proposal #05-7788-11SW

EVALUATION SHEET

Project: ANNUAL CONTRACT, HIGH SPEED INTERNET ACCESS HENRICO COUNTY PUBLIC SCHOOLS

VERIZON Firm

KULMETA Committee Member PAUL

Criteria	Welght	Score	Sub- Total
Functional Requirements Extent to which the proposal meets the RFP's functional requirements Compliance with the RFP's technical requirements Extent of modifications required to meet requirements	25	7	175
Implementation Services Project Approach Project Plan and Schedule Project Management Integration Current Workload and ability to complete required work within	25	7	175
Experience and Qualifications of Firm Financial Stability of Firm References	15	10	120
Experience and Qualifications of Proposed Staff Team organization	10	10	100
Price Monthly base price Scalability Cost of addilional and redundant bandwidth	20	7	140
Quality of proposal submission/oral presentations	5	8	40
GRAND TOTAL	100		780

Legend:

Outstanding 10 points

Adequate to Good 6-8 points

Marginally Acceptable 3-4 points

Unacceptable 0 points

There is no 9, 5, 1, or 2 Multiply score by weight to obtain sub-total for criteria. Add up sub-total to obtain grand score.

* Criteria and welghts are customizable.

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HCPS TECH SERVICE

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EVALUATION SHEET

Request for Proposal #05-7788-11SW

Project: ANNUAL CONTRACT, HIGH SPEED INTERNET ACCESS HENRICO COUNTY PUBLIC SCHOOLS

Firm TELCOUR

Committee Member PAUL KULMET~

Criteria	Weight	Score	Sub- Total
Functional Requirements • Extent to which the proposal meets the RFP's functional requirements • Compliance with the RFP's technical requirements	2 5	Ø	200
 Extent of modifications required to meet requirements Implementation Services Project Approach Project Plan and Schedule Project Management Integration 	25	B	200
Current Workload and ability to complete required work within HCPS schedule		,	
Experience and Qualifications of Firm Financial Stability of Firm References	15	7	105
Experience and Qualifications of Proposed Staff Team organization	10	6	60
Price Monthly base price Scalability Cost of additional and redundant bandwidth	20	10	200
Quality of proposal submission/oral presentations	5	7	35
GRAND TOTAL	100		800

Legend:

Outstanding 10 points

Adequate to Good 6-8 points

Marginally Acceptable 3-4 points

Unacceptable 0 points

There is no 9, 5, 1, or 2 Multiply score by weight to obtain sub-total for criteria. Add up sub-total to obtain grand score.

Request for Proposal #05-7788-11SW

Project: ANNUAL CONTRACT, HIGH SPEED INTERNET ACCESS HENRICO COUNTY PUBLIC SCHOOLS

Firm CHRISTOPHEN COMMUNICATIONS

Committee Member PAUL EILMET

Criteria	Weight	Score	Sub- Total
Functional Requirements • Extent to which the proposal meets the RFP's functional requirements • Compliance with the RFP's technical requirements	25	6	150
Extent of modifications required to meat requirements Implementation Services Project Approach Project Plan and Schedule Project Management Integration Current Workload and ability to complete required work within	25	3	75
HCPS schedule Experience and Qualifications of Firm Financial Stability of Firm References	15	3	45
Experience and Qualifications of Proposed Staff • Team organization	10	3	30
Price Monthly base price Scalability Cost of additional and redundant bandwidth	20	6	120
Quality of proposal submission/oral presentations	5	7	35
GRAND TOTAL	100		1455

Legend:

Outstanding 10 points

Adequate to Good 6-8 points

Marginally Acceptable 3-4 points

Unacceptable 0 points

here is no 9, 5, 1, or 2 Multiply score by weight to btain sub-total for criteria. Add up sub-total to obtain grand score.

Criteria and weights are customizable.

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EVALUATION SHEET

Request for Proposal #05-7788-11SW

Project: ANNUAL CONTRACT, HIGH SPEED INTERNET ACCESS HENRICO COUNTY PUBLIC SCHOOLS

Tel Cove Firm

April Lucy Committee Member

Criteria	Weight	Score	Sub- Total
Functional Requirements • Extent to which the proposal meets the RFP's functional requirements • Compliance with the RFP's technical requirements • Extent of modifications required to meet requirements	25	. 8	200
 Implementation Services Project Approach Project Plan and Schedule Project Management Integration Current Workload and ability to complete required work within HCPS schedule 	25	8	200
Experience and Qualifications of Firm Financial Stability of Firm References	15	3	45
Experience and Qualifications of Proposed Staff • Team organization	10	В	80
Price Monthly base price Scalability Cost of additional and redundant bandwidth	20	/0	200
Quality of proposal submission/oral presentations	5	8	40
GRAND TOTAL	100	····	765

Legend:

Outstanding 10 points

Adequate to Good 6-8 points

Marginally Acceptable 3-4 points

Unacceptable 0 points

There is no 9, 5, 1, or 2 Multiply score by weight to obtain sub-total for criteria. Add up sub-total to obtain grand score.

* Criteria and weights are customizable.

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EVALUATION SHEET

Request for Proposal #05-7788-11SW

Project: ANNUAL CONTRACT, HIGH SPEED INTERNET ACCESS HENRICO COUNTY PUBLIC SCHOOLS

Firm <u>Verizon</u>

Committee Member April Lucy

Criteria	Weight	Score	Sub- Total
 Functional Requirements Extent to which the proposal meets the RFP's functional requirements Compliance with the RFP's technical requirements Extent of modifications required to meet requirements 	25	8	200
Implementation Services Project Approach Project Plan and Schedule Project Management Integration Current Workload and ability to complete required work within HCPS schedule	25	8	200
Experience and Qualifications of Firm Financial Stability of Firm References	15	9	135
Experience and Qualifications of Proposed Staff Team organization	10	8	80
Price Monthly base price Scalability Cost of additional and redundant bandwidth	20	7	140
Quality of proposal submission/oral presentations	5	8	40
GRAND TOTAL	100		795

Legend:

Outstanding 10 points

Adequate to Good 6-8 points

Marginally Acceptable 3-4 points

Unacceptable 0 points

here is no 9, 5, 1, or 2 fultiply score by weight to btain sub-total for criteria. dd up sub-total to obtain rand score.

Criteria and weights are ustomizable.

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EVALUATION SHEET

Request for Proposal #05-7788-11SW

Project: ANNUAL CONTRACT, HIGH SPEED INTERNET ACCESS HENRICO COUNTY PUBLIC SCHOOLS

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Griteria	Weight	Score	Sub- Total
 Extent to which the proposal meets the RFP's functional requirements Compliance with the RFP's technical requirements Extent of modifications required to meet requirements 	25	8	260
Implementation Services Project Approach Project Plan and Schedule Project Management Integration	25	9	200
Current Workload and ability to complete required work within HCPS schedule Experience and Qualifications of Firm	15		
Financial Stability of Firm References		.0	!50
Experience and Qualifications of Proposed Staff • Team organization	10	[A.	100
Price Monthly base price Scalability Cost of additional and redundant bandwidth	20	カ、	140
Quality of proposal submission/oral presentations	5	8	40
GRAND TOTAL	100		830

Legend:

Outstanding 10 points

Adequate to Good 6-8 points

Marginally Acceptable 3-4 points

Unacceptable 0 points

There is no 9, 5, 1, or 2 Multiply score by weight to obtain sub-total for criteria. Add up sub-total to obtain grand score.

* Criteria and weights are customizable.

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HCPS GENERAL SERVICES Page 804 6523151 99

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B-2

EVALUATION SHEET

Request for Proposal #05-7788-11SW

Project: ANNUAL CONTRACT, HIGH SPEED INTERNET ACCESS

HENRICO COUNTY PUBLIC SCHOOLS Firm Teleove

Committee Member Lloyo Brown

Criteria	Weight	Score	Sub- Total
 Functional Requirements Extent to which the proposal meets the RFP's functional requirements Compliance with the RFP's technical requirements Extent of modifications required to meet requirements 	25	8	200
Implementation Services Project Approach Project Plan and Schedule Project Management Integration Current Workload and ability to complete required work within HCPS schedule	25	.O	200
Experience and Qualifications of Firm Financial Stability of Firm References	15	90	120
Experience and Qualifications of Proposed Staff Team organization	10	8	90
Price Monthly base price Scalability Cost of additional and redundant bandwidth	20	8	160
Quality of proposal submission/oral presentations	5	8	40
GRAND TOTAL	100		800

Legend:

Outstanding 10 points

Adequate to Good 6-8 points

Marginally Acceptable 3-4 points

Unacceptable 0 points

There is no 9, 5, 1, or 2 Multiply score by weight to obtain sub-total for criteria. Add up sub-total to obtain grand score.

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EVALUATION SHEET

Request for Proposal #05-7788-11SW

Project: ANNUAL CONTRACT, HIGH SPEED INTERNET ACCESS HENRICO COUNTY PUBLIC SCHOOLS

VETCIZON Firm

Committee Member MICHAEL LIVE MAICH

Criteria	Weight	Score	Sub- Total
Extent to which the proposal meets the RFP's functional	25	૪	200
requirements Compliance with the RFP's technical requirements		: .	·
Extent of modifications required to meet requirements	25	<u></u>	200
mplementation Services	23	S	0.00
Project Approach Project Approach Reference Project Approach Reference Referen	·	ļ	ţ
Project Plan and Schedule Project Management		}	1 :
Project Management			
 Integration Current Workload and ability to complete required work within 	1	\	
HCPS schedule			<u> </u>
Experience and Qualifications of Firm	15	10	150
Financial Stability of Firm			ŗ
References	<u> </u>	.	
Experience and Qualifications of Proposed Staff	10	8	80
Team organization	 	<u> </u>	
Price	20	😚	160
 Monthly base price 		\	
 Scalability 			1
Cost of additional and redundant bandwidth		ļ	
Quality of proposal submission/oral presentations	5	8	40
GRAND TOTAL	100		830

Legend:

Outstanding 10 points

Adequate to Good 6-8 points

Marginally Acceptable 3-4 points

Unacceptable. 0 points

There is no 9, 5, 1, or 2 Multiply score by weight to obtain sub-total for criteria. Add up sub-total to obtain grand score.

* Criteria and weights are customizable.

Exhibit 6.

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10:34 FAX

01/30/08

EVALUATION SHEET

Request for Proposal #05-7788-11SW

Project: ANNUAL CONTRACT, HIGH SPEED INTERNET ACCESS HENRICO COUNTY PUBLIC SCHOOLS

Firm TELCOVE

Committee Member __MICHAEL HUSSIED

Criteria	Weight	Score	Sub- Total
Functional Requirements • Extent to which the proposal meets the RFP's functional requirements	25	&	200
 Compliance with the RFP's technical requirements Extent of modifications required to meet requirements 			
Implementation Services Project Approach Project Plan and Schedule Project Management Integration Current Workload and ability to complete required work within HCPS schedule	25	8	700
Experience and Qualifications of Firm Financial Stability of Firm References	15	. 8	120
Experience and Qualifications of Proposed Staff Team organization	10	6	60
Price Monthly base price Scalability Cost of additional and redundant bandwidth	20	10	200
Quality of proposal submission/oral presentations	5	8	40
GRAND TOTAL	100		820

Legend:

Outstanding 10 points

Adequate to Good 6-8 points

Marginally Acceptable 3-4 points

Unacceptable 0 points

There is no 9, 5, 1, or 2 Multiply score by weight to obtain sub-total for criteria. Add up sub-total to obtain grand score.